

## Message Text

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44

ACTION AF-06

INFO OCT-01 ISO-00 EB-07 /014 W

----- 046615

R 141306Z JUL 75

FM AMCONSUL KADUNA

TO RUEHDC/USDOC WASHDC

INFO: RUEHGO/AMEMBASSY LAGOS 7545

SECSTATE WASHDC 3088

UNCLAS KADUNA 0431

E.O. 11652: N/A

TAGS: BEXP, NI

SUBJECT/ PRIVATE TRADE OPPORTUNITY

1. 753/04P0001

2. 071475

3. P. CHAVEAS

4. 753 NIGERIA

5. IY--ENGINEERING, CONSTRUCTION

6A. REPLY TO---

6B. MR. M.J.S. MAZAI, ACTING GENERAL MANAGER

6C. TRANS ENGINEERING (NIGERIA) LIMITED

18/19 AHMADU BELLO WAY

P.O. BOX 91

KADUNA, NIGERIA

7. CABLE TEN; TEL 062-23551

8. TEN/GEN. 12/75-86

9. 104-11

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9A. DIRECT SALE AND AGE CY OR MANUFACTURERS REPRESENTATIVES

10. DESCRIPTION

35854XX-0010 HERMETIC-TYPE MTTOR COMPRESSORS 1/8HP TO 2 HP ONLY AND OPEN-TYPE COMPRESSORS (WITH OR WITHOUT MORTORS) 3/4 HP TO 2 HP ONLY.

361XX XX-0010 ELECTRIC DISTRIBUTING EQUIPMENT

3621431-0100 DIESEL-ENGINE DRIVEN GENERATOR SETS D.C. OUTPUTS FROM UNDER 14 KW TO 500 KW.

362144X-0100 DIESEL-ENGINE DRIVEN GENERATOR SETS A.C. OUTPUTS FROM UNDER 14 KW TO 500 KW.

36442XX-0050 ELECTRICAL CONDUIT AND CONDUIT FITTINGS

36443XX-0010 OTHER NONCURRENT-CARRYING WIRING DEVICES AND SUPPLIES

3645XXX-0010 RESIDENTIAL LIGHTING FIXTURES

3646XXX-0010 COMMERCIAL LIGHTING FIXTURES

36485XX-0010 OUTDOOR LIGHTING EQUIPMENT

FIRM ESTABLISHED THREE YEARS AGO. THE ONLY INDIGENOUS FIRM ENGAGED IN DESIGN AND CONSTRUCTION ON ELECTRICAL DISTRIBUTION IN THE CONSULAR DISTRICT. PRESENTLY DOES MEDIUM VOLTAGE WORK. INTENDS IN THE NEXT TWO YEARS TO EXTEND INTO THE HIGH VOLTAGE FIELD. ITS WORKING CAPITAL IS N66,000 AND ANNUAL SALES VOLUME IS N75,000. HAS BIG NAMES AS ITS BOARD OF DIRECTORS AND IS WELL RESPECTED IN ITS ARE

A

OF OPERATION. FIRM ALREADY IMPORTS FOR ITS END USE ELECTRICAL TOOLS AND MATERIALS FROM THE U.K. THROUGH ITS TRADE REFERENCES: HOLT ENGINEERING LIMITED, P.O. BOX 217, APAPA, NIGERIA; WEST AFRICAN ENGINEERING CO., P.O. BOX 338, APAPA, NIGERIA AND ELECTRICAL MATERIAL SUPPLIES, P.O.

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BOX 345, APAPA, NIGERIA. WISHES TO BECOME AGENT OR MANUFACTURERS REPRESENTATIVE OF U.S. FIRMS IN NIGERIA FOR MEDIUM VOLTAGE INSTALLATION MATERIALS AND LIGHTING FIXTURES. FIRM'S BANKERS REPORT: (1) BANK OF THE NORTH, KADUNA BRANCH, KADUNA, NIGERIA: "HAVE BEEN OPERATING A SATISFACTORY ACCOUNT WITH US SINCE JULY, 1972. CONTRACTING ENGINEERS. GENERALLY CONSIDERED GOOD FOR THEIR NORMAL BUSINESS ENGAGEMENTS." (2) BARCLAYS BANK OF NIGERIA LIMITED,

YAKUBU GOWON WAY, KADUNA, NIGERIA: "A WELL CONDUCTED  
CURRENT ACCOUNT HAS BEEN MAINTAINED IN THIS NAME SINCE  
JULY 28, 1972. CUSTOMERS ARE QUITE RELIABLE AND  
TRUSTWORTHY FOR ALL THEIR BUSINESS ENGAGEMENTS."  
HIGHLY RECOMMENDED BY CONSULATE AS A TRADE CONTACTTR  
FOR U.S. FIRMS. FIRM'S ANNUAL REPORT WILL BE POUCHED TO  
DOC.  
BURKE

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 14 JUL 1975  
**Decaption Date:** 01 JAN 1960  
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**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
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**Disposition Event:**  
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**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** PRIVATE TRADE OPPORTUNITY  
**TAGS:** BEXP, NI  
**To:** COM STÁTE  
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